

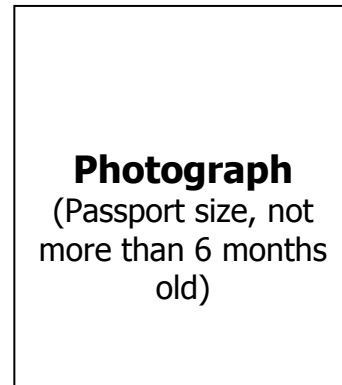


DATE:

Application form for Servo Lube Distributor for... ..(area)

From:

.....



Senior Vice President (Lube Marketing & Production),
 Lanka IOC PLC
 Level 20, West Tower
 World Trade Centre, Echelon Square
 Colombo-01
 Sri Lanka

Dear Sir,

Sub: Request for Appointment as Servo Lube Distributor

I/We hereby apply to be considered as a Servo Lube Distributor for.....
 (area)

In the name of _____.

I/We hereby certify that I/We qualify for appointment and submit the following information. We will provide supporting documents in support of my/our candidature as and when asked for:

1	NAME (BLOCK LETTERS)	
	Address;	
	If Limited Company/ Co-operative Society, No. of Years of Operation	



2	Citizenship:																															
3	Names of Directors:																															
	Nature of firm:																															
	Individual/Proprietorship																															
	Partnership																															
4	Registered Co-Operative society																															
	Limited Company																															
	Nature of Business engaged in;																															
5	Annual turnover:	Year 2018-19 (in Million Rs)																														
6		Year 2017-18 (in Million Rs)																														
7	Details of Investment party is willing to make (Please	<table border="1"> <tr> <td>1</td> <td>Rs 1 million</td> <td></td> <td>6.</td> <td>Rs 6 million</td> <td></td> </tr> <tr> <td>2</td> <td>Rs 2 million</td> <td></td> <td>7.</td> <td>Rs 7 million</td> <td></td> </tr> <tr> <td>3</td> <td>Rs 3 million</td> <td></td> <td>8.</td> <td>Rs 8 million</td> <td></td> </tr> <tr> <td>4</td> <td>Rs 4 million</td> <td></td> <td>9.</td> <td>Rs 9 million</td> <td></td> </tr> <tr> <td>5</td> <td>Rs 5 million</td> <td></td> <td>10.</td> <td>Rs 10 million</td> <td></td> </tr> </table>	1	Rs 1 million		6.	Rs 6 million		2	Rs 2 million		7.	Rs 7 million		3	Rs 3 million		8.	Rs 8 million		4	Rs 4 million		9.	Rs 9 million		5	Rs 5 million		10.	Rs 10 million	
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3	Rs 3 million		8.	Rs 8 million																												
4	Rs 4 million		9.	Rs 9 million																												
5	Rs 5 million		10.	Rs 10 million																												
8	Details of warehouse space available and offered																															
	Address																															
	In case of Godown																															
	a. Covered area Sq. Ft.																															
	b. Open area Sq. Ft.																															
	c. Total area Sq. Ft.																															
9	Details of Delivery Vehicles																															



10	Details of Sales persons :			
	No. of Persons on Rolls			
		Sales person 1	Sales person 2	Sales person 3
	Name			
	Age			
	Qualifications			
	Length of Service Yrs.			
11	Availability of Infrastructure:			
	a. Fixed line telephone (Yes / No)	Tel No.		
	b. Mobile	Mobile No:		
	c. PC (Configuration, Make / Brand)			
	d. E-mail address.			
12	Source of Funds (In Rs) :			
	Own Fund			
	Loans			
13	Any other information related to working as Lube Distributor			
14	Business Plan for Servo market and Sales Volume Commitment (pl attach separate sheet if necessary)			

Proof of documents attached or information furnished with the application to be produced in original whenever asked for.



DECLARATION:

I/We _____ hereby certify that the information furnished above is true to my/our knowledge. Any wrong information/suppression of facts will disqualify me/us from being considered for the Servo Stockistship.

Place:

Signature:

Date:

Name in Block Letters:

Address:

Rubber Stamp:

Tel. No.: