



Lanka IOC PLC

Turn Your Land into a Landmark- Be a part of rewarding partnership with Lanka IOC

Lanka IOC PLC with a market presence of 20 years is Sri Lanka's only private sector auto fuel retailer. Establishing itself as a formidable partner in the country's socio-economic landscape, we mobilize economic activity and development. With an island wide footprint of 217 retail outlets the Company has fuelled a significant portion of the country's retail fuel demand. Network expansion has been an important business activity for increasing the reach of petroleum products across the country. We are looking for dynamic entrepreneur/Corporates who possess suitable land for setting up Petrol Shed and are willing to partner LIOC in providing the best in class fuel and services to customers. The Company proposes to appoint dealers for Petrol/Diesel sheds in Sri Lanka at following locations:



SR. NO	PROVINCE	DISTRICT	PROPOSED LOCATIONS
1	Eastern	Ampara	5KM of either side of City limits of Padiyatalawa in A5 Highway
2	Eastern	Trincomalee	Pulmoddai to Trincomalee on B24 Road
3	Eastern	Trincomalee	Mulipothan to Thambalagamua on A6 road
4	UVA	Monaragala	Kumbukkan Oya Bridge to Monaragala Town on A4 Highway
5	UVA	Monaragala	Badalkumbura Buttala
6	Southern	Hambanthota	Mirrijawela to Sorriyawela on B562
7	Southern	Hambanthota	Within 3 km from Walasmulla town
8	Southern	Galle	3Km within from the city limit of Elpitiya
9	Southern	Galle	Nuguduwa Junction to Imaduwa town in A17 Road
10	Southern	Galle	Bentota Bridge in Iduruwa in A2 Road
11	North Western	Kurunagala	Muttittugala Junction - Nikadalupe Junction area on B300 road
12	North Western	Kurunagala	Dambokka Junction to Katupitiya Junction Between Ambanpola town area and Udagama on A28 hiway
13	North Western	Kurunagala	Yaggapitiya Interexchange Area
14	North Western	Kurunagala	Bowatta to Wariyapola on B79 Road
15	North Western	Puttalam	Avisawella Bridge to Karawanella Town in A7 Road
16	Sabaragamuwa	Kegalle	Elle Arawa Bridge to Pudukaduwa Junction on B339 Road
17	Sabaragamuwa	Rathnapura	Idangoda to Kalawana Town in B 34 Road
18	Sabaragamuwa	Rathnapura	Nuwara Eliya City limit
19	Central	Kandy	Gannoruwa Road in B365
20	Central	Kandy	Kandy Rikiligaskada Road
21	Central	Kandy	Gampola Peradeniya Road
22	Central	Kandy	Talawakele to Dayagama Town on B252Road
23	Central	Kandy	Karawanella Town to Ginigathena in A7 Road
24	Central	Kandy	City Limits of Kandy
25	Central	Matale	Sigiriya Local Government Area
26	Central	Kandy	Hasalaka to Mahiyanganaya City limits in A26 Highway
27	Western	Colombo	Rajagiriya junction to Batharamulla junction B240
28	Western	Colombo	Atturugiriya Junction to Wele Junction on 174
29	Western	Colombo	Colombo City Limit
30	Western	Colombo	Pitakotte Junction up to Jayawardenapura Hospital
31	Western	Colombo	D.R Wijewardana road
32	Western	Colombo	Orugodawatha Junction to Kaduwela
33	Western	Colombo	Colombo City Limit
34	Western	Colombo	Bokundra to Kesbewa on bypass road
35	Western	Colombo	Borella to Baththaramulla On B240 Road
36	Western	Kaluthara	City limit of Horana Town
37	Western	Gampaha	Seeduwa Junction to Mas Kade Junction on B 400 Road
38	Western	Colombo	Maharagama Junction to Dehiwela Railway Station Road
39	Western	Colombo	Moratuwa Junction Panadura Junction (Old Galle Road)
40	Western	Colombo	Paranthan Town on A9 Road
41	North Province	Anuradhapura	Galenbindunuwewa City limit
42	North Central	Polonnaruwa	Hingurakgoda Town Polonnaruwa on B552
43	North Central	Anuradhapura	Galnewa Local Government Area
44	Sabaragamuwa	Rathnapura	Balangoda to Kallota B33 road
45	Sabaragamuwa	Rathnapura	Agalawatta to Kalawana on B584
46	Sabaragamuwa	Rathnapura	Kalawana to Thiruwanketiya Junction on B421
47	North Western	Anuradhapura	Maradankadawala to Thirapane on A9 road
48	North Western	Kurunagala	Mawatagama to Paragadeniya on A10 road
49	North Western	Puttalam	Chillaw town to Puttalam City limits on A3 Road

SR. NO	PROVINCE	DISTRICT	RE-ADVERTISED LOCATIONS	ROAD NO
1		Gampaha	Katana (Along Welihena/ Katana Road from Aligala watta Junction), Negombo/ Girulla Road, To Welihena/ Katana Road Junction	(B468) (B322)
2		Gampaha	Between Peliyagoda Junction and Hendala Junction on A3 Negombo Road	(A3)
3		Gampaha	Minuwangoda Junction to Nainwala Junction on B208 Road	(B208)
4		Gampaha	Basiline Road, Amandoluwa, Seeduwa	
5		Colombo	Between Rajagiriya and Nugegoda on Nawala road 176 Bus route	(B307)
6		Colombo	Ambatala Road, Near Sedawatta	(AB10)
7		Colombo	Within Municipal Limit of Colombo City	
8		Colombo	Port City	
9		Kalutara	Horana to Piliyandale on B84 road	(B84)
10	Central	Nuwara Eliya	Galaha Road , Handawalapitiya, Sub Post Office Area (Hewaheta)	(B364)
11		Nuwara Eliya	Lyanwala - Brook Side Road, Harasbedda Bus Stand Area	
12		Nuwara Eliya	Hadawalapitiya Sub Post Area	(B 364)
13		Nuwara Eliya	Within Municipal City limits of Nuwara Eliya	
14		Nuwara Eliya	Dickoya, Hatton	(B149)
15		Nuwara Eliya	Bogawantalawa	(B339)
16		Kandy	Between Piliathalawa Junction and 6 Km post on A5 Piliathalawa- Peradeniya-Gampola Road	(A5)
17		Kandy	Atabage on Gampola Nuwara Eliya Road	(B462)
18		Matale	Elwala Junction to wattegame on B462	
19		Matera	Dandeniya Junction	(B 595)
20		Malara	Urubokk town to Kotapola Jn on B-606	(B606)
21		Galle	Mihiripenna Area	A2
22		Hambantota	Sorriyawewa , Ambalanthota Road	
23		Anuradhapura	Puttalam, Anuradhapura, Trincomalee Highway - Pahalamaragahawewa Area connected with Otappuwa - Timbiriwewa Road	(A 12)
24	North Central	Anuradhapura	Medawachchiya - Horawapana Road Road) Crossing Area	(B 282) (B 538)
25		Anuradhapura	Siyabalagaswewa Area	A-9
26		Anuradhapura	Kebittigollawa Junction	(A-29 + B 211)
27		Anuradhapura	Mahabulankulama on Anuradapura Puttiam Road	(A12)
28		Badulla	Ettampitiya Town Area	(A5 + B43)
29	Uva	Monaragala	Kudaoya	(A2 Road - Kudaoya Brigde Area)
30		Monaragala	Tanamawila town to Kudaoya on A2 Road.	(A2)
31		Monaragala	Buttala Clock tower to Kataragama Road up to 5 KM on B35 Road	(B35)
32		Monaragala	Udawalawa Area on B427 Road	(B427)
33		Monaragala	Monaragala City Area	
34		Jaffna	Point Pedro - Martankeni Road, (Ampan Area) Murungan Temple Road	(B 371)
35		Jaffna	Near Nelliadu Junction, Point Pedro Road. Jaffna	
36		Jaffna	Manipai road near Anaicoddai Junction on AB17 road	(AB17)
37		Mullitivu	Mankulam - Mullaitivu Highway, Karuppaddamurippu	(A 34)
38	Northem	Vavuniya	Mannar Road, Poorasankulam Temple Area	(A 30)
39		Mannar	Navakkuli, along Karaitivu Mannar Road from Vellankulan, Junction to Muththarampiti Junction area	(AB 32)
40		Kilinochchi	Between 247 KM and 261 KM Stone on A9 Road near Kilinochchi	(A9)
41		Kilinochchi	City Limits of Paranthan	
42	Eastern	Ampara	Sammanthurai on Karaitivu-Amparai Road	(A31)
43		Kurunagala	Polpithigama	(B159)
44	North Western	Kurunagala	Dullawa Maho - Madagalle Road on B326	(B326)
45		Puttalam	28KM From, Towards Mannar	(B379)
46	Sabaragamuwa	Kegalle	Rambukkana	

OTHER TERMS AND CONDITIONS

- The candidate selected for dealership shall be a working dealer and shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership. He/She will not be eligible for taking up any other employment.
- The dealer is expected to maintain stock of atleast 3 days for all variants of Petrol and Diesel at all times. Further, adequate stock of Lubricants as decided by the company from time to time shall be maintained by the dealer.
- On selection, the candidate will be required to deposit with Lanka IOC a security deposit of LKR 5,000,000=00 (LKR Five Million) by way of Bank Draft, applicable for dealer owned sheds. Such deposit will have to be made before the start of construction by LIOC at the offered plot. This amount called the Security Deposit is refundable at the time of resignation / termination and will not carry any interest. Lanka IOC also reserve its right to adjust any dues to it from this amount at the time of resignation / termination. However, in case such termination is due to proven adulteration / malpractices then the deposit amount will be forfeited.
- The applicant on selection should be capable to raise necessary funds for effectively operating the dealership to the satisfaction of the company.
- The applicant should possess sound physical and mental health.
- Following basic facilities will be provided by each dealer. Air Facility, Drinking water, neat & clean toilet, First Aid Kit with medicines, telephone, adequate illumination, Diesel Generator set of adequate capacity, safety equipments like Fire extinguishers and Sand buckets, any other things as advised by company from time to time.

GENERAL TERMS AND CONDITIONS

- Applications forms can be downloaded from LIOC web site www.lankaio.com or can be collected from LIOC head office on any working days from 9am to 5pm.
- Applicants have to submit a bank draft of LKR 10,000/= (Ten thousand only) along with the applications in favor of "Lanka IOC PLC"
- Applicants are advised to fill up the application form as per Annexure A along with relevant enclosures.
- Applicants are advised to fill up the checklist given as Annexure B and put it on top of application form.
- The company reserves the right to cancel / withdraw / amend this advertisement or extend the due date at its sole discretion without assigning any reason.
- No addition / deletion / alteration will be permitted in the application once it is submitted.
- Applications received after the cut-off date including postal delay, and those without accompanying valid documents or incomplete in any respect will not be considered and no correspondence will be entertained by Lanka IOC in such cases whatsoever.
- Affidavit as per Annexure-C is to be submitted in original along with the application. IN RESPECT OF ALL DOCUMENTS / CERTIFICATES, self attested COPIES ARE TO BE ATTACHED ALONG WITH THE APPLICATION. ORIGINALS OF SUCH DOCUMENTS / CERTIFICATES WILL HAVE TO BE BROUGHT AT THE TIME OF INTERVIEW, IF CALLED FOR.
- Applicants willing to apply for more than one location can do so in separate application form
- If any statement made in the application or in the document enclosed therewith or subsequently submitted in pursuance of the application by the candidate at any stage is found to be incorrect or false, the application is liable to be rejected without assigning any reason and in case the applicant has been appointed as a dealer, the dealership is liable to be terminated. In such cases the candidate / dealer shall have no claim whatsoever against Lanka IOC.
- The envelope containing the application, duly filled in, should be super scribed as under "Application for Petrol/Diesel Dealership at (Location)"
- A person selected for dealership after issuance of Letter of Appointment will have to execute a standard Dealership Agreement with Lanka IOC as per the terms of the company.
- This is purely a business proposition and not an application for job in Lanka IOC and has normal business risks and also do not guarantee any assured returns or profits.
- This is only an advertisement for application and not an offer of dealership.
- Final selection of the dealership will be on the basis of the evaluation of the candidates based on verified documents and final interview.
- The land evaluation shall be out of maximum 60 marks and balance 40 marks are allocated to applicant during the interview.
- Please note that Lanka IOC PLC does not accept any payment in cash. Also please note no payment is to be made to Lanka IOC in any form (either Bank Draft/ cheque / or any other form) for allotment of dealership or for issuance of Letter of intent (LOI) for Retail Outlet dealership (Petrol Shed). Security deposit in the form of Bank Draft is payable to Lanka IOC PLC only before the construction work is started by LIOC for the Retail Outlet dealership.
- Please note that Lanka IOC has not authorized any single officer/individual to allot Retail Outlet dealerships directly. Selection for RO dealerships is done after evaluation of application form as detailed above & on the basis of interview by a panel of Head of Departments (HODs).
- Please note that selection for Retail Outlet dealership (Petrol Sheds) is done through above mentioned system only. Lanka IOC PLC has not authorized anyone to deal with prospective applicants in any manner other than the dealer selection system mentioned above. If anyone deals with any person/persons and/or makes any payment to any person/persons for the purpose of allotment of Retail Outlet dealership (Petrol Sheds), will be doing so at his/her own risk & Lanka IOC PLC will not be responsible in any manner.
- Applicants who have applied previously for the locations advertised have to apply fresh.
- All corrigendum to this advt will be put on company's website only.

HELP DESK

In case of any clarification you may call the Manager - (Sales) following telephone Nos between 0900 hrs and 1700 hrs. on TP 0759278015 / 0112475720 on all working days.

LAST DATE FOR APPLICATION

Filled applications along with relevant enclosures complete in all respects should be put in a sealed cover super scribed "Application for Petrol/ Diesel Dealership at _____" and to be submitted so as to reach at following office address on or before 1700 hrs on 30.09.2022

Senior Vice President (RS&HR)
Lanka IOC PLC - Level 20, West Tower
World Trade Centre, Echelon Square, COLOMBO-01

For All the Locations - Dealer Owned sheds

The dealer select is expected to provide the infrastructure for setting up of Petrol Sheds on the land offered. Following shall be the role of the company and the dealer select for development of infrastructure at Dealer owned sheds

Role of Dealer

Ownership of land needs to be clearly established by the applicant, Land properly leveled and compacted to be provided by the dealer, Provision of Paver Driveway, Canopy, Sales Building, toilet/washroom for customers, Construction of compound wall, Provision of Yard Lights, Air facility and Submersible Pump and any other facility as determined by the company, Standard Dealership agreement to be executed with the company, Approval from Local Municipal/statutory Authority for construction of Petrol Shed on the offered land is to be by the dealer select. (All these facilities are to be developed as per Lanka IOC design and Specification.)

Role of Company

Supply and installation of Main Sign Poles, underground tanks, Dispensing Pumps, installation of Hoarding and any other facility determined by the company.

LAND REQUIREMENT

Applications for setting up Petrol/ Diesel shed dealerships of Lanka IOC are invited from the landowners/ lessee/ their close relatives who have suitable land at the locations detailed above. The minimum preferred Plot size is 125 ft frontage and 100 ft depth. Smaller plots can be considered by the company if they are at prime locations, and is found suitable by the company and suits statutory norms. The ownership of the land offered by the applicant is to be established in clear terms along with the supporting documents. Lanka IOC reserves the right to select the most potential/suitable site falling within near vicinity of the locations advertised above.

In case the land is not owned by the applicant, the individual/ corporate can also apply if an agreement to sale or long term lease of atleast 15 years has been made with the landowner and a copy of agreement to sale or long term lease is furnished along with the application. In such cases, the applicant will be eligible for interview and in case of getting selected, applicant will be required to

procure the land (sale or long term lease) and submit the land ownership details to the company.

For Dealer owned sheds, no lease shall be executed between the applicant and the Company. However, the ownership of the land offered by the applicant is to be established in clear terms along with the supporting documents. However company reserves the right to convert any site to company owned retail outlet on the mutually acceptable terms and conditions.

FUND REQUIREMENT : Estimated investment required from the applicant for development of infrastructure of the petrol shed excluding the cost of the land will be about LKR 100 Million

ELIGIBILITY CRITERIA FOR THE APPLICANT

The applicant must meet the following eligibility criteria.

- Age : Not less than 21 years on the date of application
- Nationality : Sri Lankan
- Education : minimum GCE "O" level pass
- Application policy : Individuals / Corporate who are already having 3 or more LIOC RO (petrol shed) Dealerships are not eligible to apply

Applicant should not have been convicted for criminal offence or moral turpitude.

DEFINITION OF CLOSE RELATIVE

In the event of land owner not meeting the eligibility criteria on any one of the eligibility parameters or if the land owner does not prefer to take the Petrol Shed Dealership himself, then any one of the close relatives of the land owner, i.e. spouse, parents, children (including son in law & daughter in law), real brothers and real sisters can apply for the dealership. The close relatives must qualify for the eligibility criteria and must enclose a consent letter from the land owner along with a proof establishing the relationship of the applicant with the land owner.

PARTNERSHIP FIRMS / LIMITED COMPANIES / CO-OPERATIVE SOCIETIES

In case the joint owners / lessee are applying as a partnership firm each of the partners should individually qualify on the eligibility criteria. They should fill individual applications and submit them clubbed together in a single envelope. Land owners who desire to take any of the above cited close relatives who are not co-owners of the land as a partner for the Dealership can do so by applying individually and clubbing together the application in a single envelope. Limited Companies and Co-operative societies who possess suitable sites can also apply.

APPLICATION FORM- ANNEXURE A

Application for Lanka IOC Petrol / Diesel Retail Outlet Dealership at _____

1	Name		Photo
2	In case of Partnership, names of other applicants (Names)		
3	Address		
4	E-mail ID		
5	Telephone	Mobile	
6	Nationality	ID No	
7	Date of Birth		
8	Educational Qualification		
9	Location of the Site		
10	Town	District	
a	Site Frontage in Feet	Depth in Feet	
b	Name of the land owner / Lessee		
11	Serial Number of Location against which application is being made		

I / We _____ here by certify that the information given above is true to the best of my / our knowledge and belief. I / We have not been convicted for any criminal offence. I / We also fully understand that provision of wrong information / suppression of facts will disqualify me / us from being considered for dealership.

Place _____ Date _____

SIGNATURE OF APPLICANT _____

CHECK LIST OF DOCUMENTS TO BE SUBMITTED - ANNEXURE B

S.N	Document Particulars	Submitted Yes / No/ NA
1	Complete Filled Application Format with signature and photograph (with signature on photograph)	
2	Affidavit in Annexure "C" of advertisement on Rs 25/- stamp paper signed before Justice of Peace/ Commissioner for Oaths	
3	Attested copy of Certificate regarding Sri Lankan Nationality	
4	Attested copy of Certificate regarding Age	
5	Attested copy of Certificate regarding Educational Qualification	
6	Copy of Title Deed of land	
7	Copy of Survey Plan of Land duly approved by Local Municipal authority	
8	Copy of Street Line Certificate	
9	Consent letter from the landowner, in case land does not belong to the applicant	
10	Proof of relationship between applicant and landowner, in case land does not belong to the applicant	
11	Consent letter from other landowners, in case of joint ownership of land	
12	Detailed Business Plan for RO dealership	
13	(a) For Limited Companies/ Co-operative Society - Authority letter / resolution specifying name of authorised person. (b) For Limited Companies/ Co-operative Society - Attested copy of Registration certificate from competent authority (c) For Limited Companies/ Co-operative Society - Attested copies of audited profit and loss account statement for the preceding 3 financial years	
14	Sketch of the land showing adjoining plot of land	
15	Documents regarding capability to provide finance - (a) Valuation report from Govt. approved valuer of owned property (b) Details of Fixed deposit/saving account etc (c) Documentary Proof for Gross Income during last financial year.	
16	Any other document	
	Total Number of Pages	

Date: _____ Signature of applicant _____

AFFIDAVIT - ANNEXURE- C

I _____ (full name), holder of National Identity Card No. _____ / Sri Lanka Passport No. _____ of No. _____ (address) _____ in the Republic of Sri Lanka, do hereby sincerely and truly declare affirm and state as follows :-

- I am the affirmant above-named.
- I am _____ years of age.
- I have applied to the Lanka IOC PLC for dealership of a petrol shed pursuant to the advertisement published in the _____ (newspaper) dated _____.
- I have not been convicted of any criminal offence and there is no pending prosecution or other proceedings against me in connection with any such criminal offence.
- I am the owner of premises bearing Assessment No. _____ / the allotment of land marked Lot _____ on Plan No. _____ dated _____ made by _____ Licensed Surveyor of the land called _____ situated at _____ in the District of _____, containing in extent _____ on which I intend to set up the Petrol Shed
(in case the land does not belong to the Applicant, the following paragraph may be included in place of paragraph 5 above)
_____ is the owner of Premises bearing Assessment No. _____ / the allotment of land marked Lot _____ on Plan No. _____ dated _____ made by _____ Licensed Surveyor of the land called _____ situated at _____ in the District of _____, containing in extent _____ of which property I undertake to obtain a conveyance/ lease in my favour for the purpose above stated"

Declared and affirmed _____)
to at _____ on this _____)
day of _____ 20 _____)

Before me

Justice of the Peace / Commissioner for Oaths