## MINUTES OF PRE-BID CONFERENCE HELD AT LIOC HO COLOMBO ON 21-December-23

LIOC/ENG/PT-04/2023-24: RATE CONTRACT FOR REPLACEMENT OF LED CANOPY LIGHTS AND ASSOCIATED ELECTRICAL WORKS IN VARIOUS LANKA IOC PETROL SHEDS ACROSS THE ISLAND

#### Those Present:

#### LIOC:

1. Mr. P. Ashokkumar, AM(Engg)

### Bidder's representatives:

- 1. Mr. M. Shaheen, Hayleys electronics Ltd
- 2. Mr. Dilshan Hemawardena, Access International (Pvt) Ltd
- 3. Mr. Ishara Wijesekara, Browns Engineering & Construction (Pvt) Ltd
- 4. Mr. Viraj Upashan, Steps Construction (Pvt) Ltd

The pre-bid meeting of above tender was held on 21.12.2023 at 11.00Hrs and following queries were raised during the discussion and LIOC responses are as follows.

SN	VENDOR	QUERY RAISED	RESPONSE FROM LIOC
01	M/s Access International (Pvt) Ltd	Are the cables mentioned Cu/PVC is fire proof cables?	Point wiring cables shall be FRLS (Flame Retardent Low Smoke) according to the tender document page 49 of 85
02	M/s Hayleys Electronics Ltd	Advance Payment for each work order will be given or not	No Advance Payment as per clause of 13.4 of special terms and conditions of Technical Bid page 32 of 85.  Tender Conditions to be prevailed
03	M/s Access International (Pvt) Ltd & M/s Hayleys Electronics Ltd	Is it possible to postpone the Tender Due Date by at least one week, since many holiday falling in this period?	No Change in submission date is desired, All bidders abide to submit the bid documents on or before 4 <sup>th</sup> January, Tender Conditions Prevailed
04	M/s Access International (Pvt) Ltd	In The Price Bid and Technical Bid, the following features of LED light specification having difference parameters  1. LED efficacy 2. CRI 3. IP	1.LED Efficacy minimum 130 Lumens/Watt 2.CRI>80 3.IP 65
05	M/s Access International (Pvt) Ltd & M/s Hayleys Electronics Ltd	In the tender the maintenance period as 1 year, will Lanka IOC provide additional transport on this repair works/ Does Lanka IOC have the own maintenance team and after checking the issue they sent the LED lights to the bidder?	Repair works during defect liability period to be done by successful bidder with no payments from LIOC



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06	M/s Access International (Pvt) Ltd	Since we are importing Indian LED Lights, thus approved lights in IOC will be accepted by Lanka IOC	As per tender conditions, the specifications need to be satisfied
07	M/s Steps Construction (Pvt) Ltd	If locally LED supplier (LED light assembler) available then the IK 08 required? since IK 08 is heavily depend on impact damage. As well as impact damage majorly occurring in sea freight and airfreight?	Tender Conditions prevailed
08	M/s Access International (Pvt) Ltd	LED manufacturers will not provide warranty for Voltage Drops and Voltage Increases what is the remedy?	As per price bid specifications are  Multistage isolated voltage operated driver within range of 140-270V AC and safety extra low voltage safe level <60 V DC  Further as mentioned in Technical Bid in technical requirements of LED Driver in built high voltage cut off is 290 Volt (Refer Page 40 of 85)
09	M/s Access International (Pvt) Ltd	In the line item of 7 in the price bid mentioning that laying underground /above ground with conduits, MSB to Main junction/Terminal box, however earthing from Main Terminal box to existing cable need to be go underground so it is necessary to use armored cable, Please verify	Earthing to be done as per item description in Price Bid
10	M/s Browns Engineering & Construction (Pvt) Ltd	In Terminal Box, do we need to install any breakers?	No Need
11	M/s Access International (Pvt) Ltd	Generally in Filling station that LED fixing height is 5.2-6 m from the ground and lux level expectation is 300-400, if we could not be achieve within 100-120W can we go for higher wattage	Only specified wattage LED fitting to be prescribed
12	M/s Hayleys Electronics Ltd	Can Bidder submit more than one bid for different brands	Single bidder is allowed to submit only single bid

Sr. VP (Engg):

AM (Engg.)

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