

MINUTES OF PRE-BID CONFERENCE HELD ON 22nd-OCT-2025 - MEETING
CONDUCTED VIA VC LINK PROVIDED VIDE MAIL DTD: 22.10.2025

LIOC/ ENG/GT/05/2025-26: 'GLOBAL TENDER FOR SUPPLY OF 12" CARBON STEEL ERW PIPE SCHEDULE 40 AS PER API 5L GRADE B PSL 1 ON CIF COLOMBO BASIS

Those Present:

LIOC

1. Mr. Buwaneka Abeysundera, Exec. (Engg)

Bidder's Representatives (Company Name):

1. M/s DIMO (Pvt) Ltd,
2. M/s Inova Engineering (Pvt) Ltd

The following queries were raised by the bidders.

S/N	Bidder	Query Raised	Response by LIOC
01	M/s DIMO (Pvt) Ltd	The container loading capacity is mentioned in the tender as 36 pieces in 20FT container and 35 pieces in 40FT container. Can we exceed this quantity per container.	Yes, you may exceed this quantity, by using safe package methods as per the standard procedures for loading/unloading of pipes to make sure the pipes are not damaged.
		In what form should the Bid Bond be submitted.	For local parties the bid bond should be in the form of Demand Draft/ Banker's Cheque. For foreign bidders it should TT transfer in favour of Lanka IOC PLC as mentioned in the technical Bid.
		In what currency should the local bidder invoice to LIOC	The local Bidder should only invoice in LKR as mentioned in the technical Bid.
		Who will bare custom duties, clearing charges and transportation within Sri Lanka.	Custom duty, clearance charges and transportation and handling charges within Sri Lanka from Colombo port to Trincomalee Terminal will be borne by LIOC as mentioned in the technical Bid.
		What is the delivery period	14 weeks as mentioned in the technical Bid.
		Should SSCL also be considered in the base amount.	Yes, SSCL should be included with the product costing while quoting.

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		<p>What are the inspections needed to be done for this pipe. Please confirm whether the following tests/inspections are required, and advise if there are any additional procedures to be incorporated:</p> <ol style="list-style-type: none"> 1. Intergranular Corrosion Test (IGC) 2. Salt Spray (Corrosion Resistance) Test 3. Hydrostatic / Water Pressure Test 4. Pneumatic Test (if applicable) 5. Material Test Certificates (MTC) - EN 10204 3.1 / 3.2 6. Dimensional Inspection & Visual Examination 7. Coating/Surface Finish Verification 	<p>The following inspections and reports to be provided:</p> <ol style="list-style-type: none"> 1. Mill test certificate, 2. Test certificate for hot rolled steel strips for welded tubes & pipes, 3. Chemical Test, 4. Mechanical tensile test, flattening, flaring and bend test 5. Weld seam heat treatment report, 6. Metallography, 7. Hydrostatic test report, 8. Offline ultrasonic test report, Visual & dimensional inspection report.
		<p>1. Clarification on Loading, Unloading, and Workmen Compensation</p> <ul style="list-style-type: none"> • Page 14 - Sr. No. 16.1.3 <i>"The clearance (Sri Lanka Custom Duties) and port handling charges at Colombo Port will be borne by LIOC. Further, transportation of equipment from Colombo to Lanka IOC including loading and unloading shall be to LIOC account."</i> • Page 20 - Sr. No. 33 <i>"WORKMEN COMPENSATION: The successful bidder(s) must cover his employees/workers, who will be engaged for delivery, unloading & stacking job at Lanka IOC PLC's site..."</i> <p>There appears to be a contradiction.</p> <p>The first clause states that loading and unloading are to LIOC's account, while the second indicates that the bidder's workers will handle unloading and stacking, and must therefore be covered under Workmen Compensation.</p>	<p>Kindly ignore the statement mentioned in Page 20 - Sr. No. 33 in contrast of this tender as it is given as a general condition.</p> <p>LIOC will bear the transportation and unloading at Trincomalee Terminal.</p>

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02	M/s Inova Engineering (Pvt) Ltd	Clarification on Third-Party Inspection (TPI) <ul style="list-style-type: none">• Page 22 - Sr. No. 40 Kindly confirm whether LIOC Engineers will be witnessing in the TPI (factory inspection), along with the nominated third-party inspection agency.	LIOC may or may not be present to witness the TPI inspection, depending on the circumstances. However, it is mandatory for the successful bidder to obtain and submit valid TPI documentation from one of the reputed TPI agencies listed, prior to loading the product.
		Clarification on Bid Bond Submission <ul style="list-style-type: none">• Page 7 - Point (m) Please confirm whether the local agent of a foreign bidder is permitted to provide the Bid Bond, supported by an Authorization Letter authorizing the local agent for such submission.	No, the bid bond is to be submitted only by the main bidder who has quoted for the tender.


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