



# PRE-BID MEETING MINUTES

## Project Title

Design, Supply, Installation, Testing & Commissioning of 03 Nos. Conical Bottom Vertical Tanks with Pumps, Piping, Heating System and Allied Works for High Viscosity Additives Handling at the Lube Blending Plant of Lanka IOC Terminal, Trincomalee

## Date:

10/06/2026

## Venue:

Lanka IOC Terminal, Trincomalee

## Participants

Lanka IOC PLC

- Engineering Team
- Operations Team

## Bidders

1. Prime Engineering
2. APK Steel Fabricators
3. Innovative Engineering

## Discussions and Clarifications

### 1. Tank Installation Area / Space Constraints

#### Query by Prime Engineering:

Clarification was requested regarding the availability of sufficient space for the construction and installation of three (03) numbers of 25 KL conical bottom vertical tanks.

#### Lanka IOC Response:

Lanka IOC informed that the existing washroom building located within the proposed installation area will be demolished. Adequate space will be made available for the installation of the tanks as indicated in the layout drawing attached with the tender document.



## 2. Civil Foundation Design

### Query by Prime Engineering:

Clarification was requested regarding civil foundation details for the proposed tanks.

### Lanka IOC Response:

The successful contractor shall be responsible for the design of the tank foundations based on the tank dimensions, operating conditions, and total load calculations. All foundation designs shall comply with applicable engineering standards.

## 3. Soil Investigation Report

### Query by Innovative Engineering:

Request for availability of soil investigation/test report for foundation design.

### Lanka IOC Response:

The soil investigation report will be provided to the successful bidder for detailed engineering and foundation design purposes.

## 4. Steam Heating System

### Query by Innovative Engineering:

Clarification was requested regarding the steam supply arrangement for the heating system of the new tanks.

### Lanka IOC Response:

A separate steam header shall be installed parallel to the existing steam header to provide steam supply for the heating system of the proposed tanks.

## 5. Electrical Power Supply and Control Panels

### Query by Innovative Engineering:

Clarification was requested regarding the source of power supply and electrical scope.

### Lanka IOC Response:

The main power panel is located approximately 200 meters from the proposed tank installation area. The contractor shall provide:

- Separate breaker arrangements for all three pumps at the main panel.
- Individual local control panels for each pump.
- All associated cabling, termination, and commissioning works.



## 6. Product Unloading Arrangement

### Query by APK Steel Fabricators:

Clarification was requested regarding the unloading arrangement for additives transfer.

### Lanka IOC Response:

The existing unloading pump installed near the road-side unloading area may be utilized for product unloading operations. For product delivery and transfer from the new tanks, the contractor shall provide and install three (03) separate pumps as specified in the tender scope.

## Conclusion

All participating bidders were advised to consider the above clarifications while preparing and submitting their bids. These minutes shall form an integral part of the tender clarification process and shall be read in conjunction with the tender documents.

### Prepared By



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